

Client Analysts to join Swedbank's Client Coverage organisation in Oslo

Swedbank is looking for three Client Analysts to join our Client Coverage organisation in Oslo. As Client Analyst you will be a central part of the team serving a portfolio of our large corporate clients. The Client Analyst is responsible for the analysis of both the client and the client relationship, acts as an assistant Client Executive, and is instrumental in coordinating all activities towards the clients in the portfolio throughout the bank.

We are looking for candidates with:

- ▶ 1–4 years of experience from either the financial sector or relevant industries
- ▶ An academic degree in finance, economics and/or business administration
- ▶ Experience with financial analysis and the ability to apply such skills in a business context
- ▶ Strong written and verbal communication skills, both in English and a Scandinavian language
- ▶ The ability to work both independently and as part of a team
- ▶ A keen willingness to learn

As Client Analyst you will:

- ▶ Be responsible for the analysis of the clients and the client relationships in order to evaluate risk and identify business opportunities
- ▶ Present the findings to both internal and external stakeholders
- ▶ Interact frequently with other client team members and clients
- ▶ Support the Client Executive and act on his/her behalf when needed
- ▶ Work either in our Shipping, Offshore and Energy team or in our Service, Retail, Technology and Industrials team

Swedbank Large Corporates & Institutions (LC&I) offers corporate and investment banking services to companies and investors in the Nordic and Baltic region. The Client Coverage (CC) organisation is responsible for developing and maintaining our relationships with large corporate clients and financial institutions.

The positions are based in Oslo, but some travel should be expected. Questions regarding the positions should be directed to Gina Helland Hauge: gina.hauge@swedbank.no

Please submit your application to HR@swedbank.no including CV, grades (upper secondary school and university) and a cover letter by no later than 22nd October 2017.

About us

Swedbank's Norwegian operations are part of the bank's Large Corporates & Institutions unit (LC&I), which offers corporate and investment banking services to companies and investors in the Nordic and Baltic region. LC&I is organized in sector-based client teams offering tailor-made solutions to large corporations and financial institutions, matching the client's specific needs to Swedbank's total service and product portfolio. Our investment banking offering includes services within corporate finance, research and equities based on our experienced and professional advisory culture. LC&I has offices in Oslo, Stockholm, Gothenburg, Malmö, Riga, Tallinn, Vilnius, Helsinki, Copenhagen, Shanghai, New York, Johannesburg and Luxembourg. This global network of employees offers clients access to key financial markets outside the Nordic and Baltic region.

In mid-2017, Swedbank entered a strategic partnership with Kepler Cheuvreux, creating a leading equity house with strong local presence in the Nordics. Kepler Cheuvreux is a leading independent European financial services company specialised in advisory services and intermediation. Through the partnership, clients will benefit from access to more than 100 equity research analysts and one of the largest high-quality research footprints, both in the Nordics and in Europe. Coverage is being increased to close to 300 Nordic stocks, in addition to Kepler Cheuvreux's pan-European coverage of 660 stocks across 32 industry sectors.